

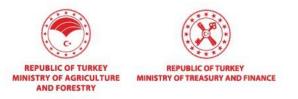


REPUBLIC OF TURKEY MINISTRY OF TREASURY AND FINANCE



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TURKISH AGRICULTURAL INSURANCE POOL (TARSIM)

Bülent KARAN

Turkish Agricultural Insurance Pool Management Company - TARSİM

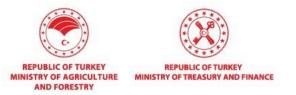






- Overwiew of Turkish Insurance Sector
- Overview of Turkish Agriculture
- Agricultural Risk Management and Insurance System in Turkey
- Insurance Products and Loss Handling
- ✤ Agricultural Insurance in Figures







OVERVIEW OF TURKISH INSURANCE SECTOR

Number of Companies: 62







OVERVIEW OF TURKISH INSURANCE SECTOR

Total Assets 201,8 Bln TL *

(2019/Q2)

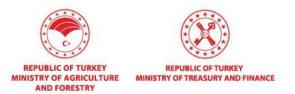
35 Bln \$

Gross Written Premium

54,7 Bln TL * (2018)

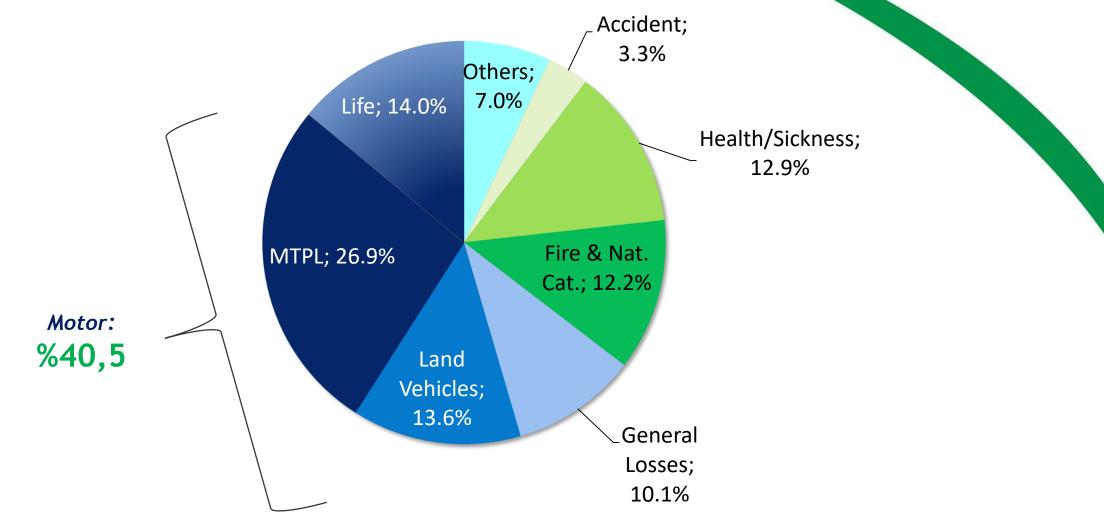
48,4 Bln TL ** (2019/Q3)

* 9,6 Bln \$ ** 8,6 Bln \$





Breakdown of GWP by Branches (2019/9)







OVERVIEW OF TURKISH AGRICULTURE -2018

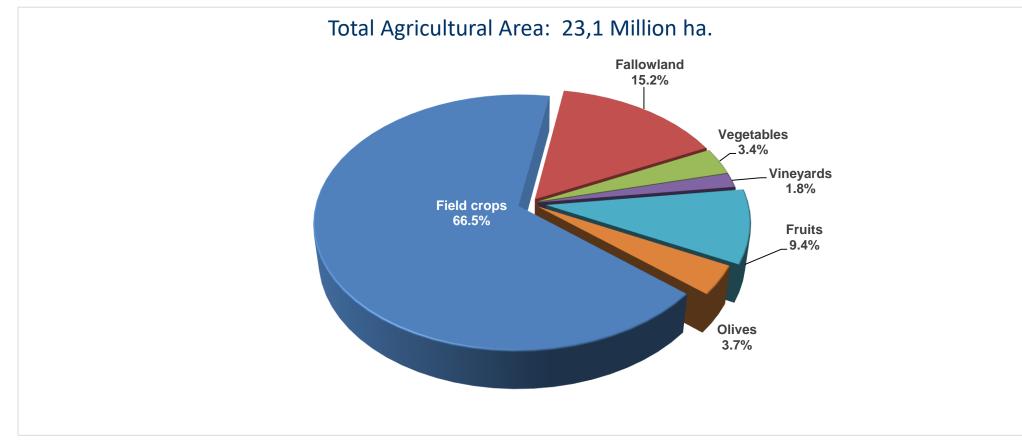
- Rural Population : 18,5 %
- Number of Farmers : 2,1 Million
- GDP of Agriculture : 5,8% (43 Billion \$)
- Agricultural Export : 17 Billion \$
- Total Agricultural Area :
- 23,1 Million ha

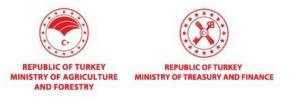




OVERVIEW OF TURKISH AGRICULTURE

The Distribution of Agricultural Land



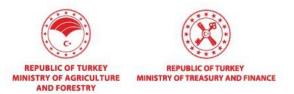




AGRICULTURAL RISK MANAGEMENT AND INSURANCE SYSTEM IN TURKEY



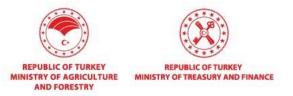






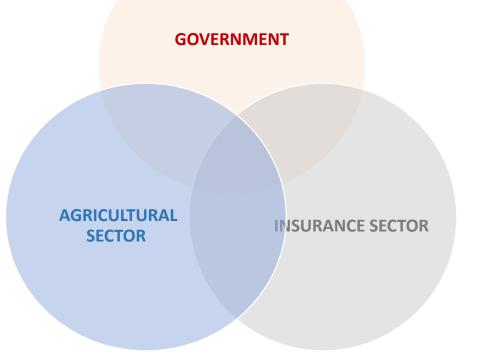
CHRONOLOGY OF AGRICULTURAL INSURANCE IN TURKEY

- **1957 : Private Agricultural Insurance**
- 1957 : Crop-Hail Insurance
- 1960 : Cattle Insurance
- 1984 : Poultry Insurance
- 1990 : Aquaculture Insurance
- 2006 : State Supported Agricultural Insurance (PPP)





AGRICULTURAL INSURANCE SYSTEM (TARSIM)







LEGAL FRAMEWORK

- ✤ Agricultural Insurance Law (2005)
- Regulation of Implementation of Agricultural Insurance (2006)
- Regulation about Working Principles of the Agricultural Insurance Pool (2006)
- Annual decisions of the President regarding Coverage and Subsidies

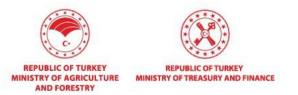




BASIC CHARACTERISTICS

- \circ Voluntary basis
- Premium Subsidy
- $\circ~$ Access for all farmers
- Integrated with National Registry of Farmers
- Central structure and uniform insurance terms
- Government excess of loss support
- $\circ~$ Authority of the State and Productivity of the Insurance Sector
- Management on insurance activities by a non-profit management company







ROLE OF THE GOVERNMENT

- To cooperate with the Pool and the Management Company
- To provide access to the government registration system (crop, livestock, poultry and aquaculture)
- To organize training in cooperation with the Management Company for loss adjusters
- To supervise indemnity payments, income and expenses, works about business and operations of the Pool
- To make the planning of the budget of the premium subsidy and excess of loss support
- $\circ~$ To transfer the premium subsidy to Pool's bank account
- To provide agricultural and meteorological data



DUTIES OF MANAGEMENT COMPANY

- Implement the decisions taken by the Board of the Pool
- Collect premiums and pay indemnities
- Manage resources of the Pool for investment
- $\circ~$ Carry out all kinds of works and organizations
 - Development of insurance product
 - Underwriting procedures and principles
 - Actuarial studies
 - Risk inspections
 - Loss handling
 - Training of loss adjusters and sales channels
 - Geographical Information System (GIS)
 - Research & Development
 - Data management
 - Public relations and publicity campaigns

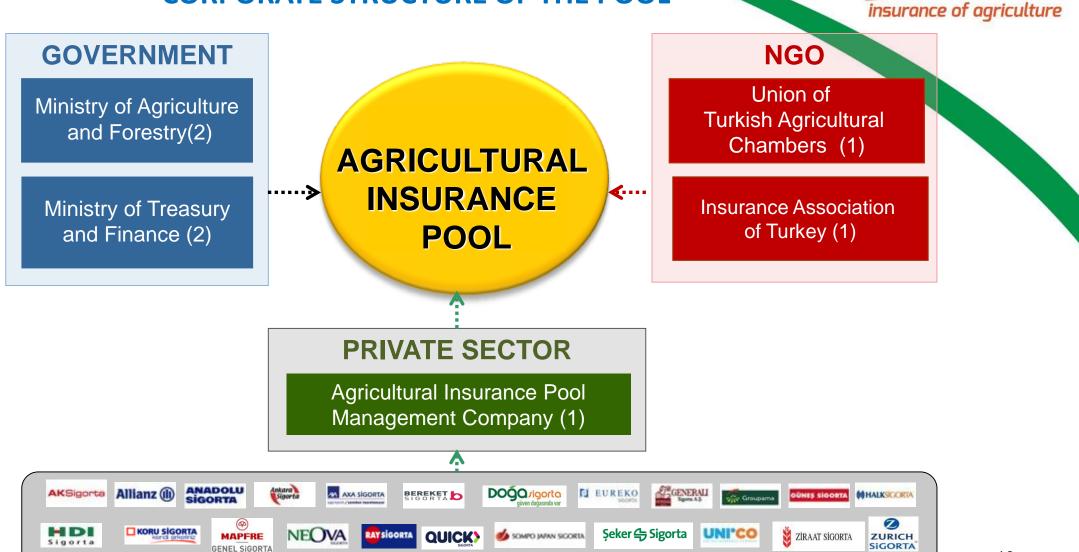


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CORPORATE STRUCTURE OF THE POOL



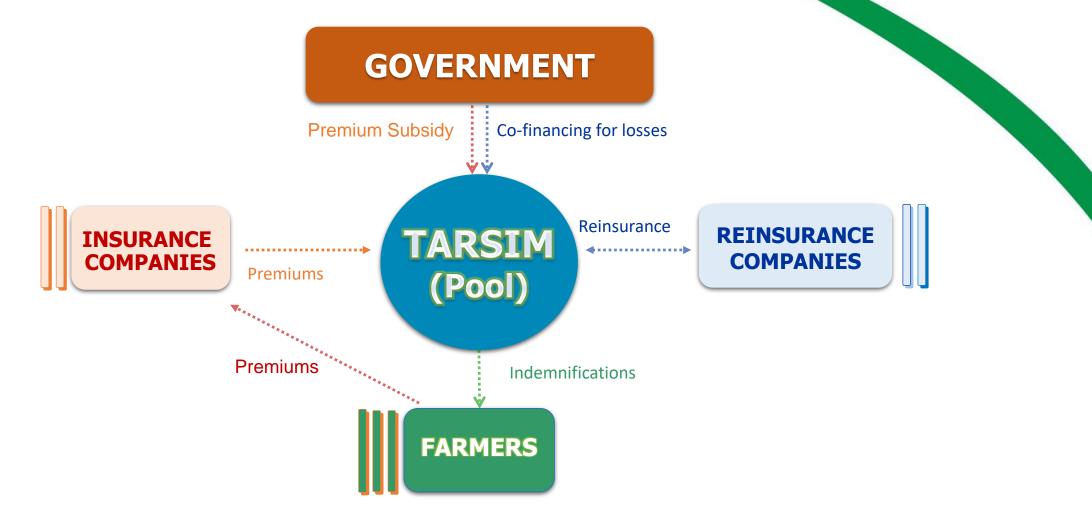


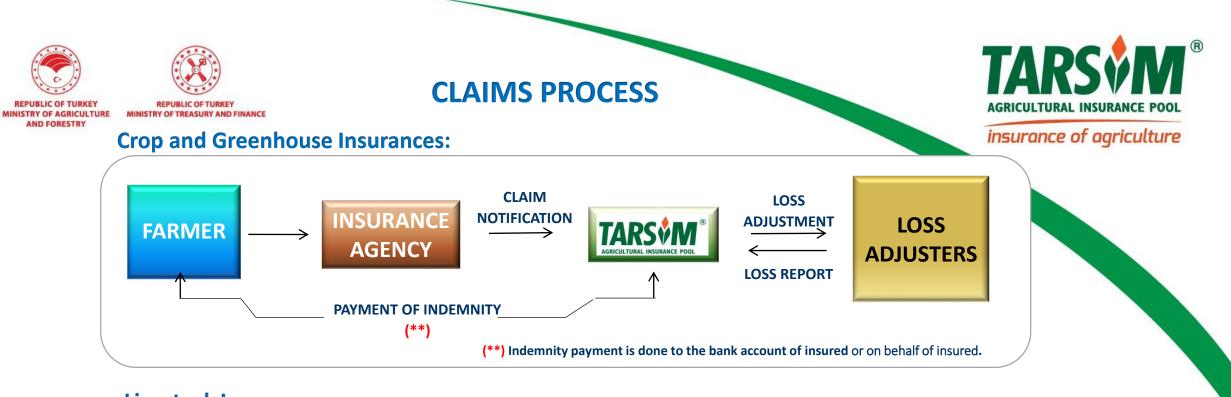


RISK TRANSFER MECHANISM

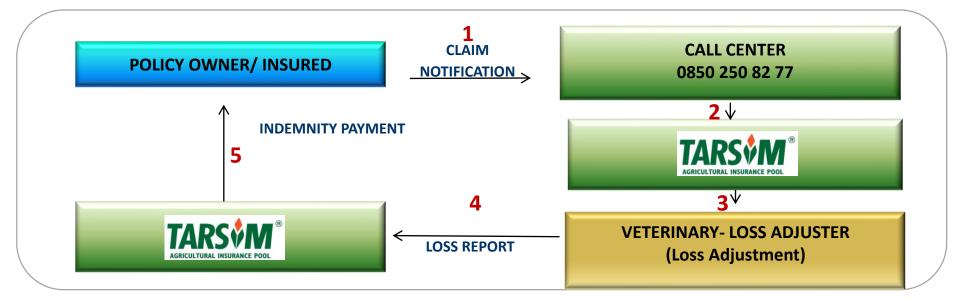


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Livestock Insurance:







REGIONAL DIRECTORATES



Number of Loss Adjusters	
Crop Insurance	1.883
Livestock Insurance	1.142
Aquaculture Insurance	63
Total	3.088







INSURANCE PRODUCTS







INSURANCE PRODUCTS

Crop Insurance

Greenhouse Insurance





Cattle Insurance





Sheep and Goats Insurance





Poultry Insurance





Aquaculture Insurance





Beehives Insurance



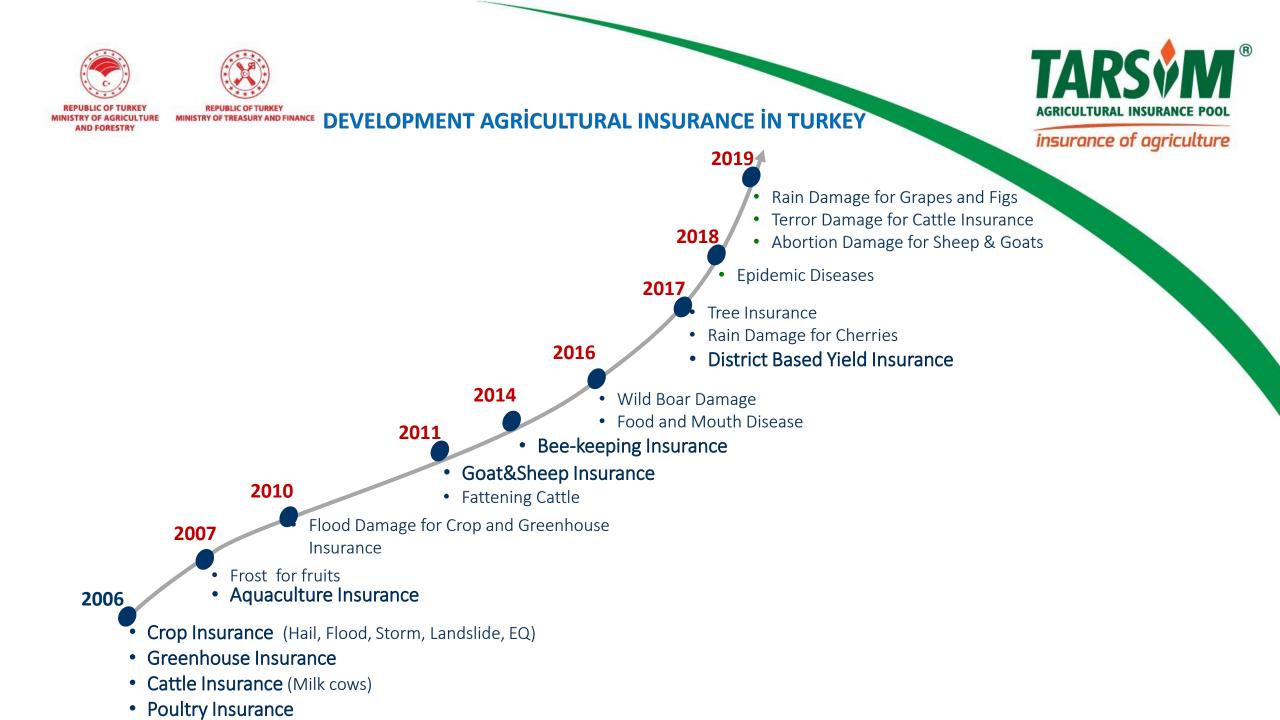


District Based Drought Yield Insurance



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21





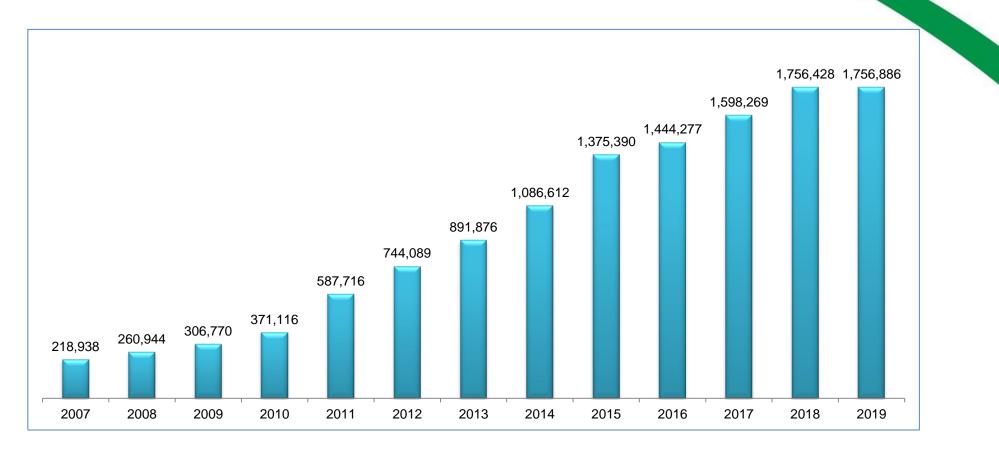


AGRICULTURAL INSURANCE IN FIGURES





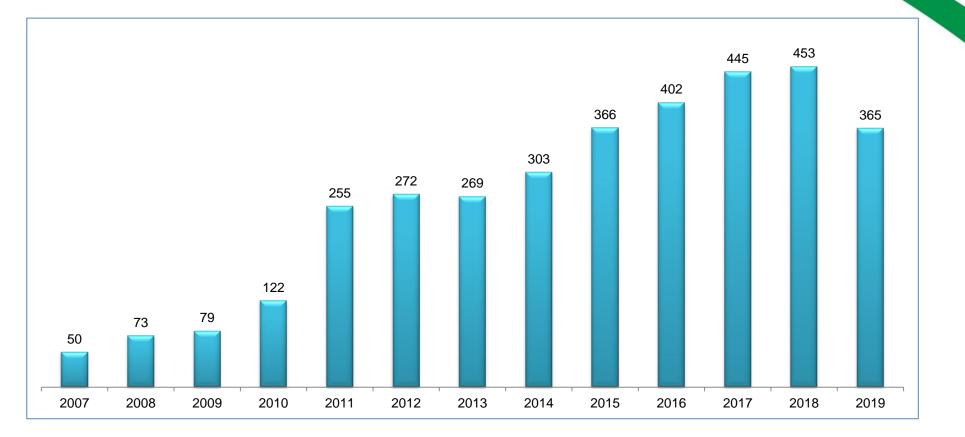
NUMBER OF POLICY







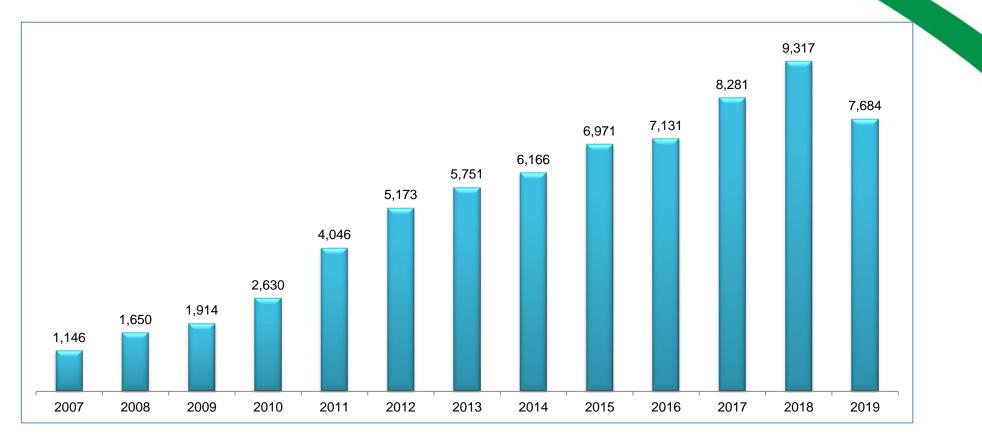
PREMIUM (MILLION DOLAR)







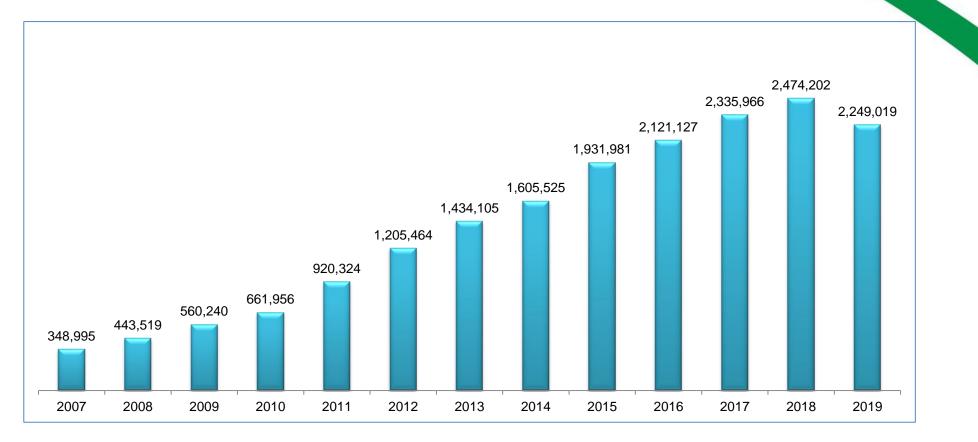
SUM INSURED (MILLION DOLAR)

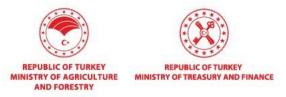






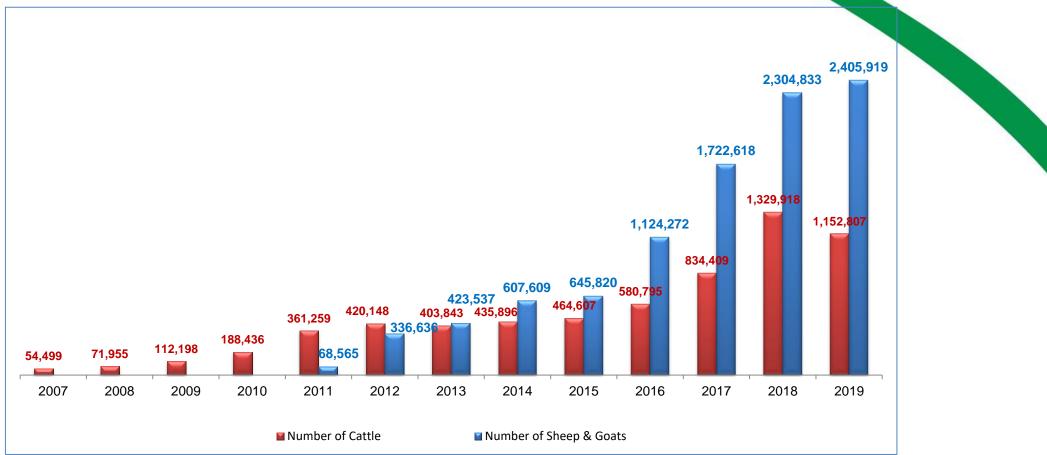
INSURED AREA (Ha)







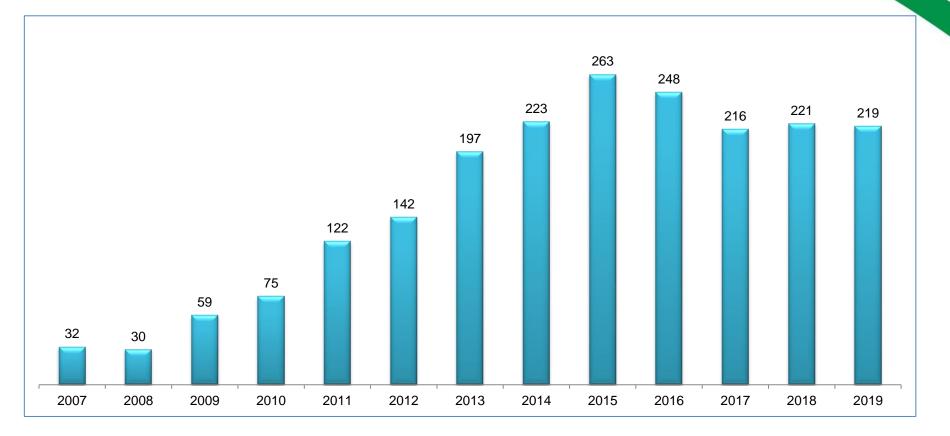
NUMBER OF INSURED ANIMAL







PAID LOSS (MILLION DOLAR)







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Thank you for your attention.



tarımın siqortasıyız

Yasal uyarı

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